

# **PRODUCT GUIDE**

MAY 2025

THIS DOCUMENT IS FOR PROFESSIONAL INTERMEDIARIES ONLY.

## Residential Investment Mortgages

### **AVAILABLE FOR:**

- Properties where over 80% of the rental income is derived from residential use, including:
- Buy to Let
- Houses of Multiple Occupation (HMO)
- Multi-unit Freehold Blocks (MUFB)
- Portfolios

### **PRODUCT INFORMATION:**

- Term length: 2-30 years.
- Minimum Loan: £250k.
- Maximum Loan: £6m (£3m per single asset up to 65% LTV, £2m per single asset over 65% LTV).

#### **MAXIMUM LTV:**

- 2% Fee Product 75% (76.5% including fee)
- 5% Fee Product 75% (75% including Fee)

### **REPAYMENT OPTIONS:**

- Interest Only
- Capital and Interest

PRODUCT TYPE	FEE	PAY RATE FROM	STRESS RATE
Variable Rate*	2.00%	7.74%	
2 - Year Fixed Rate	2.00%	6.49%	The higher of:
	5.00%	5.89%	Pay Rate + 2% OR
3 - Year Fixed Rate	2.00%	6.49%	5.50%
	5.00%	5.89%	
5 - Year Fixed Rate	2.00%	6.49%	Day Data
	5.00%	5.89%	Pay Rate

\*Variable Rate based on a margin from 3.49% + Redwood Bank Base Rate. Fixed Rates will revert to their equivalent variable rate + Redwood Bank Base Rate. Note: The Redwood Bank Base Rate is currently 4.25%.

### RATES TAILORED TO EACH INDIVIDUAL CASE.



#### **GREEN REWARD CASHBACK AVAILABLE:**

- For properties with an EPC rating of A-C.
- Including portfolios with 50% or more of properties rated A-C.
- EPC cashback reflective of most commonly occurring EPC rating between A-C





# **Semi-Commercial Investment Mortgages**

#### **AVAILABLE FOR:**

• Mixed-use properties where over 50% and up to 80% of the rental income is derived from residential use.

### **PRODUCT INFORMATION:**

- Term length: 2-30 years.
- Minimum Loan: £250k.
- Maximum Loan: £6m (£3m per single asset up to 65% LTV, £2m per single asset over 65% LTV).

### **MAXIMUM LTV:**

- 2% Fee Product 75% (76.5% including fee)
- 5% Fee Product 75% (75% including Fee)

### **REPAYMENT OPTIONS:**

- Interest Only
- Capital and Interest

### RATES TAILORED TO EACH INDIVIDUAL CASE.

PRODUCT TYPE	FEE	PAY RATE FROM	STRESS RATE	
Variable Rate*	2.00%	7.74%		
2 - Year Fixed Rate	2.00%	6.49%	The higher of: Pay Rate + 2% OR	
	5.00%	5.89%		
3 - Year Fixed Rate	2.00%	6.49%	5.50%	
	5.00%	5.89%		
5 - Year Fixed Rate	2.00%	6.49%		
	5.00%	5.89%	Pay Rate	

\*Variable Rate based on a margin from 3.49% + Redwood Bank Base Rate. Fixed Rates will revert to their equivalent variable rate + Redwood Bank Base Rate. Note: The Redwood Bank Base Rate is currently 4.25%.



#### **GREEN REWARD CASHBACK AVAILABLE:**

- For properties with an EPC rating of A-C.
- Including portfolios with 50% or more of properties rated A-C.
- EPC cashback reflective of most commonly occurring EPC rating between A-C



## **Commercial Mortgages**

### **AVAILABLE FOR:**

- Commercial properties.
- Mixed-use properties where 50% or more of the income is derived from commercial use.

### PRODUCT INFORMATION:

- Term length: up to 25 years.
- Minimum Loan: £250k.
- Maximum Loan: £6m (£3m per single asset up to 65% LTV, £2m per single asset over 65% LTV).

### **MAXIMUM LTV:**

- 2% Fee Product 70% (71.4% including fee).
- 5% Fee Product 70% (71.4% including fee).

### **REPAYMENT OPTIONS:**

- Capital and Interest
- Up to 5 years Interest Only, as part of a Capital and Interest repayment term mortgage.

PRODUCT TYPE	FEE	PAY RATE FROM	STRESS RATE	
Variable Rate*	2.00%	8.74%		
2 - Year Fixed Rate	2.00%	7.99%	The higher of:	
	5.00%	7.39%	Pay Rate + 2% OR	
3 - Year Fixed Rate	2.00%	7.99%	5.50%	
	5.00%	7.39%		
5 - Year Fixed Rate	2.00%	7.99%	D D. t.	
	5.00%	7.39%	Pay Rate	

<sup>\*</sup>Variable Rate based on a margin from 4.49% + Redwood Bank Base Rate. Fixed Rates will revert to their equivalent variable rate + Redwood Bank Base Rate. Note: The Redwood Bank Base Rate is currently 4.25%.

### RATES TAILORED TO EACH INDIVIDUAL CASE.



### **GREEN REWARD CASHBACK AVAILABLE:**

- For properties with an EPC rating of A-C.
- Including portfolios with 50% or more of properties rated A-C.
- EPC cashback reflective of most commonly occurring EPC rating between A-C





Residential Investment Semi-Commercial Commercial Mortgages Affordability Criteria Fees Contact Us

## **Affordability Criteria**

### FOR INVESTMENT MORTGAGES:

The properties' rental income must meet the minimum applicable coverage ratio to confirm the affordability of the loan.

### FOR COMMERCIAL OWNER OCCUPIER MORTGAGES:

The lower of the average of the last three years' trading accounts or the most recent 12 months accounts must meet the minimum applicable coverage ratio to confirm the affordability of the loan.

### **REPAYMENT TYPES:**

The affordability of loans on an Interest Only repayment type will be assessed using the interest coverage ratio (ICR).

Those on a Capital and Interest repayment type or Interest Only reverting to Capital and Interest will be assessed using the debt service coverage ratio (DSC) over the amortising period of the loan.

PRODUCT TYPE	PRODUCT TYPE	LTD COMPANY	PERSONAL	5 YEAR FIXED ASSESSMENT RATE	VARIABLE, 2 AND 3 YEAR FIXED ASSESSMENT RATE
	Residential BTL, Small HMO/MUFB	125%	140%		
Residential Investment	Large HMO/ MUFB	145%	175%	Pay Rate Only	The higher of: Pay Rate + 2% OR 5.50%
	Semi- Commercial	130%	145%		
	Commercial Investment	135%	150%		
Commercial Mortgages	Commercial Owner Occupier	135%	150%	Pay Rate Only	The higher of: Pay Rate + 2% OR 5.50%
	Large HMO (Commercially weighted)	145%	175%		



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### **Fees and Charges**

Prior to taking a First Legal Charge, the Bank will obtain an independent professional RICS valuation survey, provided through the VAS Group.

**VALUATION FEES** 

Your client is responsible for paying this valuation fee.

The Bank will not lend on an asset deemed not suitable as security by the independent body.

Variable Rate	5% 4% 4% <i>3</i> % 2% (Years I-5)
2-Year Fixed Rate	4% 3% (Years 1-2)
3-Year Fixed Rate	4% 3% 2% (Years 1-3)
5-Year Fixed Rate	5% 4% 4% 3% 2% (Years 1-5)

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**OVERPAYMENTS** 

EARLY REPAYMENT CHARGES (ERCS)

Clients may pay up to 10% of the original loan balance each year without incurring fees. Any additional overpayments over 10% will be subject to early repayment charges while the client is inside their early repayment charge window.

PROCURATION FEES

Residential deals: 1.50% Semi-Commercial deals: 1.50% Commercial deals: 1.00%







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### **Contact us**

### **New business enquiries contact:**

brokers@redwoodbank.co.uk

For the regional office for business mortgages in the South and East or general enquiries contact:

0330 053 6067

For the regional office for business mortgages in the Warrington, the North and North West contact:

01925 594076















**Our Latest News** 

Mortgages are secured on your clients property. Your client could lose their property if they do not keep up payments on their mortgage.

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