Semi-Commercial Investment Mortgage

Product Guide



Available for:

• Mixed-use properties where over 50% of rental income is derived from a residential source

Green Reward cashback available:

- · For properties with an EPC rating of A-C.
- Including portfolios with 50% or more of properties rated A-C.
- EPC cashback reflective of most commonly occurring EPC rating between A-C.





Product information

- Term length
 - 2-30 years (up to 35 years for properties located within the M25).
- Loans from £250k to £6m
 - Up to £4m per single asset up to 65% LTV (+ fees).
 - Up to £3m per single asset over 65% LTV (+ fees).
- Flexible payment options
 - Interest only.
 - Capital and interest, with interest only options (up to 10 years).
 - · Capital and interest.
- · Rates tailored to each individual case

| Loan Size | Product Type | Max LTV | Product Fee | Pay Rate From | Stressed Rate |
|-------------|-------------------------|-------------|-------------|---------------|--------------------|
| Up to £500K | Variable Rate* | 75% + Fee | 2% | 8.49% | Variable Rate + 2% |
| | 2 & 3 Year Fixed Rate** | 75% + Fee | 2% | 6.99% | Variable Rate + 2% |
| | 5- Year Fixed Rate" | 75% + Fee | 2% | 6.99% | Pay Rate |
| | | 71.4% + Fee | 5% | 6.39% | Pay Rate |
| Over £500K | Variable Rate* | 75% + Fee | 2% | 7.99% | Variable Rate + 2% |
| | 2 & 3 Year Fixed Rate** | 75% + Fee | 2% | 6.49% | Variable Rate + 2% |
| | 5- Year Fixed Rate" | 75% + Fee | 2% | 6.49% | Pay Rate |
| | | 71.4% + Fee | 5% | 5.89% | Pay Rate |

^{*} Variable Rate based on a margin from 3.49% + Bank of England Base Rate.

Note: Redwood Bank Base Rate is currently 4.50%

| Fees | and | Charges |
|------|-----|---------|
|------|-----|---------|

- · Procuration fee: 1.50%.
- Borrower is responsible for costs associated with valuation and legal process.
- · Dual legal representation available.
- Facility fee of £500 (refunded upon loan completion).

| Product Type | ERCs | Overpayments per year | | |
|-------------------|--------------------|-----------------------|--|--|
| Variable Rate | 5%, 4%, 4%, 3%, 2% | 10% | | |
| 2-Year Fixed Rate | 4%, 3% | 10% | | |
| 3-Year Fixed Rate | 4%, 3%, 2% | 10% | | |
| 5-Year Fixed Rate | 5%, 4%, 4%, 3%, 2% | 10% | | |

 $^{^{**}}$ Fixed Rates will revert to their equivalent Variable Rate + Redwood Bank Base Rate.



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Customer criteria:

- · Available to limited companies, sole traders and partnerships.
- Customer must evidence being an experienced property investor.
- Borrower to be a maximum age of **75** at the end of the loan term.
- · Lending to UK based companies, individuals and expats.

Security criteria:

- · Lending to properties in **England, Scotland and Wales.**
- Lending secured via a first charge over the properties, with guarantee and debentures required for lending to a limited company.
- · Minimum EPC rating of E, subject to exemptions.

Affordability

- Affordability will be based on the net rental income after the following cost deductions are taken:
 - BTL & HMO 1 10%
 - HMO 2-4 25%
- Interest only:
 - · Must meet 125% ICR based on Pay Rate
 - Must meet 100% ICR based on Stressed Rate.
- Capital and interest with initial interest only options:
 - Must meet DSC based on Pay Rate and remaining amortising term.
 - Must meet 100% DSC based on Stressed Pay Rate and amortising term.
- · Capital and interest
 - Must meet DSC based on Pay Rate.
 - Must meet 100% DSC based on Stressed Rate.

| Asset Class | Security Type | Max LTV | ICR | DSC | Interest Only Information | | |
|--------------|----------------|--------------|------|------|-------------------------------------|--|--|
| Standard BTL | BTL | 70% (+ fees) | 125% | 125% | | | |
| | | 75% (+ fees) | 140% | 125% | | | |
| HMO/MUFB | HMO1 | 70% (+ fees) | 125% | 125% | Max 30 years | | |
| | | 75% (+ fees) | 140% | 125% | | | |
| | HMO 2 and 3 | 70% (+ fees) | 130% | 130% | Max 30 years | | |
| | | 75% (+ fees) | 130% | 130% | up to 70% LTV | | |
| | HMO 4 | 70% (+ fees) | 130% | 130% | Max 5 Years as part of C&I facility | | |

Valuation

| Security Type | What We Use |
|-----------------------|---|
| BTL HMO1 HMO2&3 | Lower of market or passing rent against the market value. |
| HMO 4 | Lower of market or passing rent against the lower of market value or vacant possession. |

Required documents

| Applicant Type | 3 months business bank statement | 3 years limited company accounts | Property schedule (per applicant) | ALIE Form (per applicant) | 3 months personal bank statements (per applicant) | 3 years tax |
|-----------------------------|--|--|---|------------------------------|---|-------------|
| Limited Company | √ | √ | ✓ | ✓ | / | |
| Sole Trader/ Partnership | | | ✓ | ✓ | / | / |